



# CASE STUDY

## FINANCIAL SERVICES SECTOR

### About ITC

Established in 1995, ITC Secure Networking provides organisations with assured IT. We design and integrate secure cloud-based and on premise IT network infrastructures that enhance performance, safeguard information and simplify management – **Delivering Secure Performance on AnyDevice, AnyWhere, AnyTime!**

Over the last two decades we have built and secured Domestic, European and Global IT networks for some of the UK's best known organisations, all managed from our state-of-the-art Secure Operations Centre in London. ITC are the leading **cloud-based MSSP** delivering service innovation in cyber security analytics & cloud technology.

**NetSure360°**, our Managed Services Platform, is our **“Jewel in the Crown”**, it's what identifies ITC and delivers value to all our customers by providing complete 360° visibility, control and assurance over our customers key assets 24x7x365.

For more information, please contact us:  
**enquiries@itcsecure.com** or **020 7517 3900**.

# Leading Wealth Management Company chooses ITC as its managed Security and Network partner

## The Customer Ask

In a world of intranet, internet, shadow IT and insider threat, Wealth Co needed a partner who could deliver secure network management, visibility of key assets and sensitive data, without over-stretching their limited internal IT teams.

ITC offered proven expertise with world class security and networking solutions that supported the organisations strategy of growth. The ITC solution also supported Wealth Co in being more competitive and delivering creative solutions to meet their client's needs in an increasingly complex and ever-changing world.

## Overview

### Industry

Financial Services Sector

### Environment

800 employees

HQ in London, with 13 offices around the UK

4 Datacentres

### Challenges

HQ move, Cyber Security threats added to WAN & LAN expansion. Increasing costs pressure on internal IT teams

### Solution

Design, deploy and integrate full Security, Network and Performance management.

NetSure 360° Managed Services deliver 24x7 real time incident reporting and log analysis.

A simplified supply chain and trusted accountable partner has freed up valuable resources to focus on core business goals.

## The Technical Challenges

With expanding LAN and WAN networks added to a growing security need, Wealth Co found their internal IT teams stretched and a threat landscape that increased risks against their core business.

Successful organic growth, linked with regulatory changes had led to the adoption of additional security and infrastructure technologies. Additionally, increasing breakout from their core VPLS service and increasing 3rd party connectivity resulted in even more pressure on their IT teams.

What was needed was a trusted accountable partner who could deliver both network and security expertise, simplify the supply chain and remove pressure from the internal teams.

After issuing RFI/RFP's to support their HQ LAN and review their firewall capability, Wealth Co recognised the agility, personalised approach and expertise brought by ITC in both areas, the journey began.

## The Solution

Following flawless delivery of LAN network for the HQ move, the rest of the UK offices were soon moved under ITC management.

In parallel, ITC consultants completed a full review of the Wealth Co firewalls, this led to the implementation of NetSure360°, the ITC flagship SIEM solution. Netsure360° delivers secure management of over 30 use-cases, plus risk and threat monitoring that includes; DDOS protection, AV alerting, Suspicious behaviour activity, Network scanning, Joiner/Mover/Leaver processes and Wealth Co's own CRM platform.

Soon after, WAN Services covering multiple sites across the UK and Channel Islands were integrated into the ITC managed services, together with the existing managed LAN at all sites.

Finally, internet breakout activity protected by ITC Next Generation firewall services was added to the ITC wrap, meaning that every security capability is integrated into ITC's flagship NetSure360° Managed Service.

## The Results

The solution met the overall Wealth Co need for a single supplier for both network and security.

The solution also provides far greater resilience and reliability, this has resulted in higher levels of customer trust and protects against data leakage that can lead to damaged reputations and financial loss.

Wealth Co are more secure, more competitive and more successful, already seeing a considerable saving in WAN costs alone.

ITC's NetSure360° service delivers 24x7 management of their infrastructure with real time incident reporting and log analysis, ultimately this simplified supply chain and trusted accountable partner has freed up valuable Wealth Co resources to focus on their own core business goals.

## The ITC Journey

This case study offers a good insight into why Financial Services organisations choose ITC as their trusted security and network partner. From initial consultancy and network discovery through to full security maturity, we can help organisations grow both their core business and IT functions to achieve cost effective enterprise grade security solutions that meet today's cyber threat challenges.